



Kelly Klosure Systems
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Attachment #1
Modification No. PO-0099, Effective 10/21/2010
DELIVERY ZONES AND ZONAL DISCOUNTS FOR KELLY KLOSURE GSA Contract # GS07F7850C
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DELIVERY ZONES:

Delivery Zone

States

- | | |
|----|---|
| 1 | Maine, Vermont, New Hampshire, Rhode Island, Connecticut, Massachusetts |
| 2 | New York, New Jersey |
| 3 | Pennsylvania, West Virginia, Virginia, Maryland, Delaware, Washington, D.C. |
| 4 | Kentucky, Tennessee, North Carolina, South Carolina, Mississippi, Alabama, Georgia, Louisiana |
| 5 | Minnesota, Wisconsin, Michigan, Illinois, Indiana, Ohio |
| 6 | Nebraska, Iowa, Kansas, Missouri |
| 7 | New Mexico, Texas, Oklahoma, Arkansas, Montana, North Dakota, South Dakota, Wyoming, Utah, Colorado |
| 8 | Florida |
| 9 | California, Nevada, Arizona |
| 10 | Washington, Oregon, Idaho |

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PROPOSED ZONAL DISCOUNTS:

1. Zonal discounts are provided as follows from the Suggested List Prices on Kelly Klosure's current Published Price List #2008-3 dated August 1, 2008 per Modification AO63, Effective Date, October 15, 2010.
2. The current basic discount per Kelly's GSA Contract is 20.8% for Kelly Group Products approved in Mod MO07.

Proposed Freight Allowance:

Delivery Zone:	1	2	3	4	5	6	7	8	9	10
GSA Base Discount (From Suggested List) :	20.8%	20.8%	20.8%	20.8%	20.8%	20.8%	20.8%	20.8%	20.8%	20.8%
Less Proposed Freight Allowance:	-9%	-7%	-10%	-6%	-6%	-3%	-8%	-10%	-10%	-7%
Proposed Zonal Discount (From Suggested List):	11.8%	13.8%	10.8%	14.8%	14.8%	17.8%	12.8%	10.8%	10.8%	13.8%